**Required Courses Include:**

* The Zillow Good Neighbor and Conduct Policy
	+ <https://academy.zillowgroup.com/learn/courses/1887/the-zillow-good-neighbor-and-conduct-policy?hash=446c9191d9c720f1c58563e27fd1f1619869ef98&generated_by=34153>
* Connection Calls Best Practices
	+ <https://academy.zillowgroup.com/learn/learning-plans/325/connection-call-best-practices?hash=13c7dbad2fda344f33759f3279e8af3d916fc5f9&generated_by=34153>
* My Agent Overview
	+ <https://academy.zillowgroup.com/learn/courses/2511/my-agent-overview?hash=71740c1365290a180c4724cbc72723f7fa43bc13&generated_by=34153>
* Touring Best Practices
	+ <https://academy.zillowgroup.com/learn/learning-plans/221/touring-best-practices?hash=8711dbc332c97c49e875e135108f23bb9d1e8b3d&generated_by=34153>
* Zillow Academy 101
	+ <https://academy.zillowgroup.com/learn/learning-plans/221/touring-best-practices?hash=8711dbc332c97c49e875e135108f23bb9d1e8b3d&generated_by=34153>
* Zillow Premier Agent App Basics
	+ <https://academy.zillowgroup.com/learn/courses/874/zillow-premier-agent-app-basics?hash=dd4551e49bca0763c828caf65a257dfaa656645c&generated_by=34153>
* Secure an Appointment with the ALM Framework
	+ <https://academy.zillowgroup.com/learn/courses/1876/secure-an-appointment-with-the-alm-framework?hash=0d122fd19acd0066e938dc328de7d9002a9cff74&generated_by=34153>
* Real Time Touring
	+ <https://academy.zillowgroup.com/learn/courses/2129/real-time-touring?hash=464867d8c259c944dfa09b95365c7b0755374b2b&generated_by=34153>
* Zillow Home Loans Overview and Transfer Process
	+ <https://academy.zillowgroup.com/learn/learning-plans/360/zillow-home-loans-learning-plan?hash=21f0e0ed2e137599d1f0cafb041791f55417da6c&generated_by=34153>
* Turning Connections into Clients
	+ <https://academy.zillowgroup.com/learn/courses/851/turning-connections-into-clients?hash=4bbd6159080a53e824d9d375b66b5b8fcc146058&generated_by=34153>
* Best of Zillow
	+ <https://academy.zillowgroup.com/learn/courses/1272/best-of-zillow?hash=05fa6d520929469e35bd5b5bbe0da1e152bc399e&generated_by=34153>
* Transaction Policies Overview
	+ <https://academy.zillowgroup.com/learn/learning-plans/269/success-fee-transaction-management?hash=3550bd47b4c1118b778c874d491c4df46b6bc547&generated_by=34153>
* Success Fee Payments
	+ <https://academy.zillowgroup.com/learn/learning-plans/269/success-fee-transaction-management?hash=3550bd47b4c1118b778c874d491c4df46b6bc547&generated_by=34153>
* Closing Documents Compliance
	+ <https://academy.zillowgroup.com/learn/learning-plans/269/success-fee-transaction-management?hash=3550bd47b4c1118b778c874d491c4df46b6bc547&generated_by=34153>
* Connections and Lead Types
	+ <https://academy.zillowgroup.com/learn/learning-plans/325/connection-call-best-practices?hash=13c7dbad2fda344f33759f3279e8af3d916fc5f9&generated_by=34153>